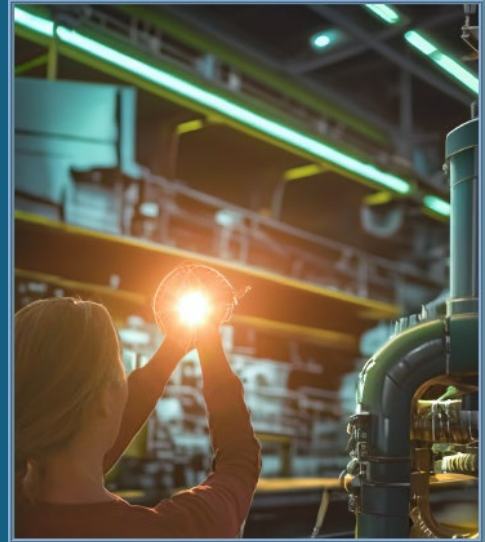


# Leading Positive Change

A workshop for those who guide others through everyday change



## Class Objectives

- ✓ Identify reasons why change efforts fail to achieve their objectives
- ✓ Define the nature of resistance and its significance to change leadership
- ✓ List the sources of resistance and how to identify them
- ✓ Discuss the pitfalls of managing via coercion
- ✓ Describe the benefits of participation and collaboration
- ✓ List techniques for producing an approach response for use in change leadership

## Class Style

- Highly Interactive
- Multiple Group Exercises to Reinforce Topics
- Role Playing & Group Discussions
- Workbook Included for Each Participant

*Train-the-Trainer Options Available*

## Class Length

- 1-day version (<6 participants)
- 2-day version (up to 12 participants)

Web: [www.netresultsinc.com](http://www.netresultsinc.com)



Onsite Options

Email: [lingram\(at\)netresultsinc\(dot\)com](mailto:lingram@netresultsinc.com)